



NOR-CAL ELITE DISABLED VETERAN MAGAZINE

5TH
ANNUAL
CONFERENCE

WHAT IS A 501c19?

CALIFORNIA

SENATE
BILLS

MICRO
COMPANIES

T-Mobile

SUPPLIES DIVERSITY
WE'RE WITH YOU



SERVICE DISABLED VETERANS OUTREACH EVENT

October 17, 2022

5TH ANNUAL CONFERENCE

Elite Northern
California
Chapter

Micro Company
=
Micro Contracts



Roundhouse Market & Conference Center

2600 Camino Ramon San Ramon, CA

ROUNDHOUSE

MARKET & CONFERENCE CENTER

Roundhouse

2600 Camino Ramon San Ramon,
California 94583 P: 925.968.4414



T-Mobile®

[www.T-Mobile.com/Supplier Diversity](http://www.T-Mobile.com/SupplierDiversity)

All.In.



\$2.85 BILLION
SPENT IN 2016 WITH
DIVERSE BUSINESSES

MORE THAN
44%

OF TOTAL PROCUREMENT SPEND

36 YEARS

OF CHAMPIONING SUPPLIER DIVERSITY

Pacific Gas and Electric Company is committed to building a responsible supply chain—a supply chain that is inclusive, ethical, sustainable and promotes economic vitality in the communities we serve. With this strong foundation, we can deliver safe, reliable, clean and affordable energy to our 16 million customers every day.



Together, Building
a Better California

pge.com/supplychainresponsibility

“PG&E” refers to Pacific Gas and Electric Company, a subsidiary of PG&E Corporation.
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THE ELITE
SDVOB
NETWORK
NORTHERN CALIFORNIA



2022 Northern California Elite SDVOB 5th Annual Conference Agenda

Reach For A Better Tomorrow
Service Disable Veterans Outreach Event
Micro Companies = Micro contracts



Registration opens 8:30am

1. Welcoming remarks 9am to 9:30 am
2. Guest Speaker 9:30am to 10AM
3. Company 10 AM to 11AM
4. Micro Companies 11 am to 12pm
5. Lunch networking 12 pm 1pm
6. Training 1pm to 2 pm State small buys Wayne Gross DGS
7. Training Federal small buys Matthew Alix 2:00 pm to 3pm
8. Elite 5 Program 3:00 to 4pm
9. Closing remarks 4 to 4:30



CALIFORNIA SENATE BILLS

Why Nor-Cal Elite?

What Non-Profit Can Lobby with Congress?

Only 501©19!

Only The Disable Veteran.

Only the Elite Service Disabled Veteran
Owned Business (SDVOB) Network's

CALIFORNIA SENATE BILLS

SB 837 — Driver's Licenses: Veteran Designation

Veterans would no longer be required to pay a fee when requesting the word "veteran" be printed on their driver's license or state-issued ID.

Status: SB 837 has been passed in the Senate and referred to the Assembly Transportation Committee.

SB 1073 — Property Tax: Exemptions: Disabled Veterans

Disabled, partially disabled veterans, or their spouses would receive a partial tax exemption on their principal place of residence.

Update — April 8: [California Senate Committee Advances Two Bills Expanding Property Tax Exemptions for Disabled Veterans](#)

Status: SB 984 has been passed in the Senate and referred to the Assembly Judiciary Committee.

SB 1357 — Property Taxation: Exemption: Disabled Veteran Homeowners

If passed, the bill would mandate the Assembly and Senate's intent to write legislation exempting disabled veteran homeowners from property taxes.

Status: SB 1357 has been passed in the Senate and referred to several Assembly committees.

SB 1478 — Disabled Veteran Business Enterprises

Disabled veteran business enterprises, or DVBEs, would be afforded an alternative bidding method for contracts issued under the Small Business Procurement and Contract Act.

Status: SB 1478 has been passed in the Senate and referred to several Assembly committees.



About 501©19 Veterans Organizations:

occupy a special place in the world of exempt organizations. Not only are veterans' organizations exempt from tax, contributions to them may be deductible, and they are permitted to set aside amounts that are used to pay insurance benefits to members. This combination of tax-exempt status, deductibility of contributions and the ability to pay benefits to members is relatively rare within a category of exempt organizations and is indicative of Congressional intent to provide the widest possible range of beneficial tax treatment for veterans' organizations. When coupled with the ability to engage in both lobbying activities and even political activities, it is fair to say that in many ways veterans' organizations are unequalled in the tax-exempt sector



SUPPLIER DIVERSITY WE'RE WITH YOU

DIVERSITY, EQUITY & INCLUSION DRIVE OUR CORE VALUES

T-Mobile's procurement teams have contractual relationships worth millions of dollars with vendors and contractors. With this buying power comes many responsibilities – not only to deliver on the contractual promises between T-Mobile and our vendor partners, but also to provide leadership on issues of importance to our customers, our employees, our business success, and us. We often ask, "Are You With Us?" Now, we're here to say definitively that We're With You.

HOW DO WE STRENGTHEN SUPPLIER DIVERSITY?

- **We break down barriers and build opportunities that make a real difference.** Our groundbreaking initiatives and partnerships provide job training and career placement for men of color and women, which strengthens diversity in the wireless industry.¹
- **T-Mobile supports CEO Action for Diversity & Inclusion**, the largest CEO-driven business commitment across the United States that is advancing diversity and inclusion in the workplace.²
- **Our T-Mobile Supplier Diversity team, part of Chief Procurement Officer Mike Simpson's Procurement & Supply team, is stepping up our work** to develop and increase the participation of diverse business enterprises.³

WHAT SETS T-MOBILE APART

It's simple: We won't stop! We are intent on growing and sustaining a robust supply chain that reflects our diversity and values, strengthens our customer relationships and economically develops the communities we serve. We accomplish this by providing access as well as fair and equitable opportunity for direct and indirect suppliers from the following types of businesses:

- Minority-owned
- Woman-owned
- Lesbian, Gay, Bisexual & Transgender-owned
- Veteran or service-disabled veteran-owned
- Disability-owned
- Small Business Administration-defined small and disadvantaged

IT TAKES ALL OF US, TOGETHER

Engaging with and strengthening our outreach to business organizations that support diversity is critical. It's why we actively partner with:

- National Gay & Lesbian Chamber of Commerce
- National Minority Supplier Development Council
- National Veteran Business Development Council
- National Veteran-Owned Business Association
- Northwest Mountain Minority Supplier Development Council
- United States Hispanic Chamber of Commerce
- United States Pan Asian American Chamber of Commerce
- Women's Business Enterprise National Council



**“Open up to diversity.
Commit to inclusion.
Embrace the future.
Your people, your
culture, your business
and your bottom line will
reap the rewards.”**

—T-Mobile CEO Mike Sievert

¹ Learn about our diversity, equity & inclusion initiatives at nexttechdiversity.com.

² Additional information about CEO Action for Diversity and Inclusion can be found at CEOaction.com

³ Diverse suppliers are defined as business enterprises that are at least 51-percent owned, managed, and controlled by one or more of the following:

- Women
- Minorities: African-American, Hispanic-American, Native-American, or Asian-American
- Service-Disabled Veterans
- Lesbian, Gay, Bisexual or Transgender Individuals

Bow Legged Lucille was inspired by the late, great Emma Dee Berry aka “Mama Dee”



Although her physical body is no longer here, we know she is very much alive through our joy of creating memories, opportunities, and great products such as our shoe designs.

OUR STORY

Bow Legged Lucille was inspired by the late, great Emma Dee Berry aka “Mama Dee”. Although her physical body is no longer here, we know she is very much alive through our joy of creating memories, opportunities, and great products such as our shoe designs. One of Ms. Berry’s final requests was that she wanted to be remembered and never forgotten. Ms. Berry was someone everyone knew, or was dying to meet and befriend. She was very bow-legged, thus her daughters called her “Bow Legged Lucille”. Ms. Berry’s love for flowers has been combined with the head designer’s love for shoes and has evolved into a magical love affair of creativity. Ms. Berry and her daughter Velma thrive on things that are awkward and abstract in that they never duplicate the same creation, which is what makes our products so unique. Just like moments with Mama Dee, you are guaranteed a product that cannot be found anywhere else in this world, it is tailor-made for you and your atmosphere only.

OUR VISION

The vision of Bow Legged Lucille is to uniquely bring the two loves of the head designer, Velma Eddings, and her mother the late Emma Berry together to create a one of a kind centerpiece that everyone will want in their homes, businesses, stores and more. A brand that will “never be forgotten.”



Website: www.bowleggedl.com
Email: info@bowleggedl.com
Phone: (828) 414-8122



DOING BUSINESS WITH VISN 21 OF DEPT OF VA

FY 18 QUICK FACTS

Veterans Integrated Service Network 21 (VISN 21)

VISN 21 Small Business Specialist – jeanne.chun@va.gov (650) 849-0388

- **About VISN 21**
 - The VA Sierra Pacific Network is one of 21 Veterans Integrated Service Networks in the Veterans Health Administration (VHA). It serves 1.2 million Veterans residing in northern and central California, northern Nevada and Vegas, Hawaii, the Philippines, and several Pacific Islands including Guam and American Samoa.
 - The seven VA Medical Centers/Health Care Systems listed below manage a total of 37 care sites:
 - ❖ VA Central California Health Care System
 - ❖ VA Northern California Health Care System
 - ❖ VA Pacific Islands Health Care System
 - ❖ VA Palo Alto Health Care System
 - ❖ San Francisco VA Medical Center
 - ❖ VA Sierra Nevada Health Care System
 - ❖ Manila VA Regional Office and Outpatient Clinic
 - ❖ Las Vegas VA Medical Center
- **What does VISN 21 buy?**
 - Although there are certain priority sources identified by Federal regulations, each facility purchases a considerable amount of its requirements from both local and nationwide sources. Examples of items purchased are:
 - ❖ Pharmaceuticals and medical and surgical supplies
 - ❖ Perishable subsistence
 - ❖ Equipment, supplies, and materials for facility operation
 - ❖ Maintenance and repair of medical and scientific equipment
 - ❖ Building construction, maintenance, and repair
 - ❖ Prosthetic and orthopedic aids
 - ❖ Medical gases
- **VA Federal Supply Schedule Program**
 - A part of the National Acquisition Center, the VA Federal Supply Schedule (FSS) program establishes long-term Government-wide contracts with responsible commercial companies at established prices, terms, and conditions. These contracts provide eligible buyers with a simplified process for obtaining more than 1 million commercially available supplies and services. By placing orders directly with awarded VA FSS contractors, federal customers are able to obtain virtually any commercially available medical service or supply by choosing among thousands of vendors.
 - To find out more information about the FSS program please go to www.fss.gov.

A low-angle photograph of two construction professionals, a man and a woman, wearing white hard hats and safety vests. They are looking upwards and to the right, holding a large set of architectural blueprints. The man is wearing an orange safety vest, and the woman is wearing a yellow safety vest. In the background, a large yellow lattice tower structure is visible against a clear blue sky. The woman is also holding a yellow measuring tape.

SCHWAB ENGINEERING

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How To Turn Networking Opportunities Into Relationships and Contracts



Micro contracts for Micro companies



The event is sponsored by major large companies.

